



Nick Driscoll  
GymCare  
Unit 1, 21 McDonald Cres  
BASSENDEAN WA 6054

Dear Nick,

It has now been 3 months since we installed Life equipment in our gymnasium and I wanted to let you know what a success it has been. The response from our existing clients has been overwhelming and has resulted in record new business as well. The x-trainers have been a revelation for us and, of course, I'm saying "why didn't I put them in sooner!!"

Your service team, as usual, has been fantastic as well. Regular maintenance of the Life equipment is done without a fuss and I believe you are the industry leader in service and maintenance. Even when we had our old Universal equipment, the service you provided to us was above and beyond the normal industry standard.

You have enabled us to have complete confidence when selling memberships to say to our clients that any equipment failures are dealt with immediately and this helps us enormously to maintain our status as Perth's leading health club.

I look forward to continuing our strong business relationship for a long time to come.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Dean Williams", is written over a light blue horizontal line.

**DEAN WILLIAMS**  
General Manager